Name: Ben Dattner

Job Title/Company: Founding Principal, Dattner Consulting, LLC

Job responsibilities: Executive Coaching, Organizational Development Consulting, Organizational Culture Change

My specific I-O interests (research and/or practice): Selection, Assessments, Coaching, Process Consultation


How I became interested in I-O psychology: I took Richard Hackman’s “Social Psychology of Organizations” course in college, and got very interested in I/O

A typical day at my job includes: No day is typical! I work with organizations, large and small, for profit and not for profit, in the US and abroad. Each day brings a new day and new activities

What I like best about my job: Variety, intellectual challenge, ability to make a positive difference in organizations

Some of the challenges of my job: Explaining the value that I/O can add to an occasionally skeptical business audience

Something others may find interesting about me: I’m a lifelong New Yorker, born and raised in The Big Apple

My other I-O and SIOP-related activities: Member of the Metro NY Association of Applied Psychology, former member of the SIOP Visibility Committee

My advice to future I-O psychologists: Be adaptable, learn to speak the language of business, and keep your focus on adding tangible value no matter what you’re doing

Why I-O psychology matters: We are more qualified and knowledgeable about individual and social psychology in the workplace than many other people who do coaching and consulting

Is there anything else you would like to add? I am the author of “The Blame Game: How the hidden rules of credit and blame determine our success or failure”

Read the entire series at www.siop.org/psychatwork.aspx!